



Scanning or storage are just steps on the path to digitalization. To get any further your customer will need some kind of organizing system, and software is a natural choice. You know that, and so do your customers. But simply adding a CD to your portfolio is also not enough, as even quality products alone are not a guarantee of avoiding business risks, disappointed customers and problems related to compatibility or even legislation. Quality products bundled together through the frame of information security are a much better case. Such a combination can meet all three principles of information security - **confidentiality, integrity** and **availability** (CIA). We are offering a partnership program that will help raise the value you can bring to your customers by providing an end-to-end solution, and avoid a lot of sticky situations.

Upgrade your portfolio with a complete solution for protection and availability of digitalized archival material. Sounds good? Contact us at www.omega-software.eu

BENEFITS

Our partnership program can provide you with an opportunity to open new **continuous revenue streams** by complementing your portfolio with ArchivComplete.

Arm yourself with a sales kit along with other sales materials and gain the confidence to start selling as soon as possible. In addition to simply getting a commission from licenses and annual updates sold, we enable you to independently create more income from ArchivComplete by educating users and providing first line support.

Linking with us through our partnership program, you are upgrading your portfolio with a nexus of integrated experience, quality control and modern technologies that you could need when dealing with diverse and complex customers.

BACKGROUND

ArchivComplete is a result of experience and understanding of customers' needs. As digitalization and scanning of paper records go forward, the need for effective content management focused on specific archival processes grows.

Through numerous projects and solutions we matured enough to be able to offer software that is professionally focused and tightly coupled with hardware.

Digitalization should not only provide electronic backup of paper documents, it should be a smooth channel starting at content stored in archive, through listing, describing, classification and disposal of records all the way to the external end-users like researchers or journalists.

This is possible only through a great connection with hardware manufactures and working together with partners to satisfy all needs and reap all the benefits – lower costs for customers and higher revenue for partners.

COMPETITIVE ADVANTAGES

At Omega software we strongly believe in communities and partnerships. Connecting digitalization hardware manufacturers, distributors and reselling partners together with software vendors brings unlimited power and opportunities for all.

ArchivComplete is a lightweight end-user software that helps customers to organize and control digital content in the long term. This is accomplished by targeting specific archival needs that align archiving processes with international and professional standards – ISO 15489, ISAD (G) and MoReq2010.

Bundling scanners together with specialized software for managing archival content turns you into a one-stop-shop for customers in need of content digitalization while avoiding usual incompatibility risks.

ABOUT US

In the last fifteen years Omega software has gathered more than 4000 enterprise users that work with our products every day. By investing in our research and development we use what we have learned to get ready for tomorrow's challenges.

Active involvement with professional associations like ARMA, IRMS and DLM Forum, and the scientific community enriches our competences to do just the right thing for demanding customers. Our ISO 9001 certificate for quality management system and ISO 27001 for information security management system guarantee a high level of company maturity and trust.

Finally, rather than simply taking from the community Omega software is actively publishing development tools as open source artefacts, thus giving back and encouraging sustainable development of businesses, people and global community.